
Sample information for lawyer

Date and time: Saturday, 4 November 2014, 2pm
Where: Motor dealer (eg Better Deals Car Dealer)
Who: Salesman (eg Mr Smith)

What was said:

I walked into the car yard and saw a blue Mazda that I liked. Mr Smith came over and asked if I'd like to sit inside and have a look. He got the keys and asked me if I wanted to take it for a drive. I wasn't sure so I said I'd think about it. He said he had someone else interested in it and that he'd probably sell it today, so I'd better be quick. I said I'd think about it and I left.

Documents: None
Date and time: Sunday, 5 November 2014, 10am
Where: Motor dealer (eg Better Deals Car Dealer)
Who: Salesman (eg Mr Smith)

What was said:

I returned to the car yard to see if the car was still there. Mr Smith recognised me and told me the other buyer took a test drive yesterday and was coming back this afternoon to possibly sign a contract. He convinced me to take it for a test drive, which I did. I liked the car and told Mr Smith this. He said he'd give me his best price if I did a deal on the spot. I agreed and signed a contract for \$8999. I have since seen a similar car in a nearby dealership for \$7500 and wonder if I've been ripped off and if I can get out of the contract.